No. 6-38/2016- (B.Voc.) -HPU (Acad.) Himachal Pradesh University, Summer Hill, Shimla-5 (NAAC Accredited "A" Grade University) Academic Branch

Dated: 1 5 DEC 2025

To

- 1. The Dean, Faculty of Commerce & Management, HPU, Shimla-5
- 2. The Controller of Examinations, HPU, Shimla-5.
- 3. The D.R. Exam. (PG) HPU, Shimla-5.
- 4. The D.R. Eval./Re-Eval./Conduct, HPU, Shimla-5.
- 5. The D. R. Secrecy, HPU, Shimla-5. (with 2 spare copies.)
- 6. The S.O. Exam (BA./B.Voc. I,II, & III) HPU, Shimla-5.
- 7. The Librarian, HPU Main Library, Shimla-5 (196)
- 8. The Incharge, Computer Centre, Examination Wing (PG), HPU, Shimla-5.

Subject:

Copy of revision of curriculum/syllabus of Skill Component of B.Voc. in Hospitality & Tourism and Retail Management.

Sir/Madam,

Please find enclosed herewith a complimentary copy of revision of curriculum/syllabus of Skill Component of B.Voc. in Hospitality & Tourism and Retail Management, duly approved by the Academic Council in its meeting held on 05.12.2025 vide on spot item No.8, on the recommendations of the concerned Board of Studies and Faculty for its implementation from the Academic Session 2025-26 onwards as per annexure.

Encls. As above.

Deputy Registrar (Acad.)
HP University Shimla-5.
Dated:

DEC 2025

Yours faithfully,

Endst. No. Even Copy to:

- 1. The Director, IVS, HPU, Shimla-5 for information and with the request to kindly send the soft copy in PDF format to web Admin, HPU, Shimla-5 immediately.
- 2. All the Principal, Govt Colleges, affiliated with H.P. University, running above mentioned courses.
- The Web Admin, HPU, Shimla-5 with the request to upload this letter with syllabus on the website.
- 3. The Dealing Assistant Meeting (Acad.), HPU, Shimla-5 for information.
- Guard file.

Deputy Registrar (Acad.)

Annexure- A



Revision of curriculum/syllabus of Skill Component of B.Voc. in Hospitality & Tourism and Retail Management

Implementation for the Academic Session 2025-26. (Approved by the BOS & Faculty)

> Professor Institute of Vocational Studies H.P. University, Shimla-5

Academic Year-2025-26

C	NSQF	Job Role (Qualification Pack)	151 193.1
Semester	Level	THSC	RASCI
1	4	Guest Service Associate (Front Office) (QP: THC/Q0102 V 5.0)	Retail Sales Executive RAS/Q0109 V2.0
II	4.5	Guest Service Executive (Housekeeping) THC/Q0201(v3.0)	Retail Team Leader RAS/Q0105 V3.0
III & IV	5	Duty Manager (QP: THC/Q0106 V 3.0)	Deputy Manager (Retail Store Department) RAS/Q0106 V3.02025-26)
V & IV	5.5	Restaurant Manager THC/Q2703(v3.0)	Retail Store Manager RAS/Q0107 V3.0

As per respective sector skill council the next review dates of this revised syllabus/ curriculum is as under:-

Bachelor of Vocation (B.Voc.) in Hospitality & Tourism

B voc Semester	The second second	Occupation	ER-Cade	Name of QP	Next Review Date
I	4	Front Office	THC/Q0102(v5.0)	Guest Service Associate (Front Office)	31-01-2027
. 11	4.5	Housekeeping	THC/Q0201(v3.0)	Guest Service Executive (Housekeeping)	31-01-2027
III and IV	5	Front Office	THC/Q0106(v3.0)	Duty Manager	31-01-2027
V and VI	5.5	Food & Beverage Service	THC/Q2703(v3.0)	Restaurant Manager	31-01-2027

Bachelor of Vocation (B.Voc.) in Retail Management

1	4	Store Operations	RAS/Q0109 V2.0	Retail Sales Executive	27-08-2027
II	4.5	Store Operations	RAS/Q0105 V3.0	Retail Team Leader	22-10-2027
III and IV	5	Store Operations	RAS/Q0106 V3.0	Deputy Manager (Retail Store Department)	22-10-2027
V and VI	5.5	Store Operations	RAS/Q0107 V3.0	Retail Store Manager	29-04-2027

Curriculum of Skill Component of Bachelor of Vocation (B.Voc.) in Hospitality & Tourism (AY 2025-26)

The Skill Component shall include a mix of Theory, Practical and Internship.

The new Job roles in alignment to NSQF are enlisted below:

Semester	NSQF Level	Job Role (Qualification Pack)	Training Hours (Skill and General)
1	4	Guest Service Associate (Front Office) (QP: THC/Q0102 V 5.0)	585
n	4.5	Guest Service Executive (Housekeeping) THC/Q0201(v3.0)	585
III & IV	5 ·	Duty Manager (QP: THC/Q0106 V 3.0)	1310
V & IV	5.5	Restaurant Manager THC/Q2703(v3.0)	1320

SEMESTER - I - Guest Service Associate (Front Office)

(NSQF Level 4)

Semester	Paper	Code No.	Subject	GC/ SC	Credit	Total Hours		
One	General Paper-01	EN111	Learning a Foreign or Local Language Including English.	GC	06	90		
	General Paper-02	TH111	Introduction to Tourism - Aviation, Hospitality Industry.	GC	06	90		
		General Component Total						
	Skill Paper-01	TH121	Introduction to Front Office & Maintaining effective communication THC/N0130 & V4.0- Perform Front	SC	04	Th. 45 Pr. 30		
			Office Activities NSQF Level 4 3 Module 1: Introduction to Front Office Management					
		fine sering emotival g Regarder	Module 2: Prepare for Front Office Operations					
		idal ^a sange.	Module 3: Prepare for Guests' Arrival Module 4: Perform the Activities of Guest Registration, Check-in, and Check-out Procedure					

1 (18.3)		THC/N9902 & V2.0 – Ensure Effective Communication and Service Standard at Work Place Module 7: Promote Effective	Maye.		
Qc t. tqqaa	The sale of the sale	Communication and Service Standard			
		The to the although the same	P61 P	LINE TO SERVICE STREET	1
Skill Paper-02	TH122	Basic Health Standards, Organizational Confidentiality and Guest's Privacy	SC	04	Th. 45 Pr-30
		THC/N9907 & v2.0 Monitor and Maintain Health, Hygiene and Safety at Workplace			
		Module 9: Monitor Health and Safety Standard	-	3- 1-	
		THC/N9910 & V4.0 – Ensure to Maintain Organizational Confidentiality and Guest's Privacy Module 8: Organizational Confidentiality and Guest's privacy	7. 5.		
Skill Paper-3	TH123	Front Office Activities &	SC	04	Th. 45
resides seems		Employability Skills THC/N0107 & V3.0 – Handle Guest Service during the Stay			Pr. 30
	13.15	Module 5: Perform the Activities to Handle Guest Service Module 20. Customer Service			
		THC/N0119 & v4.0 Handle Guest Reservation Activities Module 6: Handle Guest Reservation		gal.	422
1	ST en F	Activities DGT/VSQ/N0102: Employability Skills	paid Jan	4.2	1.0
	epital c	(60 Hours) Module 10. Introduction to Employability Skills	IN CASE		
1 87		Module 11. Constitutional values – Citizenship Module 12. Becoming a Professional	VSV15*{	4812	
		in the 21st Century Module 13. Basic English Skills	omb i		
	Con The na	Module 14. Career Development & Goal Setting			
	an Mesay	Module 15. Communication Skills Module 16. Diversity & Inclusion			
	oscilei ye	Module 17. Financial and Legal Literacy Module 18. Essential Digital Skills			
	#S (1) 2 8	Module 19. Entrepreneurship Module 21. Getting Ready for			
 Page		The Later of the l			L

The state of	Apprenticeship & Jobs	togic!	-	, ,
	On Job Training/Internship (One Month) and Project Report	SC	06	180
	Skill Component Total		18	405
	SEMESTER - I TOTAL		30	585

SEMESTER - II -- Guest Service Executive (NSQF Level 4.5)

Semester	Paper	Code No.	Subject	GC/ SC	Credit	Total Hours
Two	General Paper-1	EN211	Tourism Products.	GC	06	90
2	General Paper-2	TH212	Communicative English for Tourism and Hospitality.	GC	06	90
		.G	eneral Component Total		12	180
	Skill Paper-1	TH221	Introduction to House Keeping and Maintain Effective Communication	SC	05	Th. 60
•			THC/N0242 & V2.0- Manage Housekeeping Staff and Inventory Module 1: Introduction to Housekeeping Industry and Guest Service Executive			Pr. 30
		1 1 3 X	(Housekeeping) Module 2: Monitor and Train Housekeeping Staff Module 3: Perform Inventory			
92			Management for Housekeeping Operations	70		
	Part Bar		THC/N9902 & V2.0 - Ensure Effective Communication and Service Standard at Work Place Module 7: Promote Effective Communication and Service Standard			
Si	kill Paper-2	TH122	Guest Service, Health Hygiene and safety Standards, Organizational Confidentiality and Guest's privacy	SC	04	Th. 4 Pr. 3
			THC/N9910 & V4.0 - Ensure to Maintain Organizational Confidentiality and Guest's Privacy	7.07	Tip	
			Module 8: Organizational Confidentiality and Guest's privacy	nieni)		i
	ALL THE PARTY OF T		THC/N9907 & V2.0 - Monitor and Maintain Health, Hygiene and Safety at Workplace Module 9: Monitor Health and Safety Standard			

	Skill Paper-3	TH223	House Keeping Operations & Employability Skills	SC	04	Th 4 Pr. 30
			THC/N0243 & V2.0 - Supervise Housekeeping Operations Module 4: Prepare for Housekeeping Operations Module 5: Monitor Housekeeping Activities Module 6: Perform Administrative		The state of the s	
			Duties DGT/VSQ/N0102: Employability Skills Module 10. Introduction to Employability Skills Module 11. Constitutional values -		Trac	White Commerce Straight Internal Contact on the
			Citizenship Module 12. Becoming a Professional in the 21st Century Module 13. Basic English Skills Module 14. Career Development & Goal			The control of the co
			Setting Module 15. Communication Skills Module 16. Diversity & Inclusion Module 17. Financial and Legal Literacy Module 18. Essential Digital Skills Module 19. Entrepreneurship			
	On Job Training/Int	N A	Module 20. Customer Service Module 21. Getting Ready for Apprenticeship & Jobs One Month) and Project Report	SC SC	05	165
·			Skill Component Total	-	18	405
Ī			SEMESTER - II TOTAL	-	30	585

SEMESTER - III & IV (2nd Year)- Duty Manager (NSQF Level 5)

Semester	Paper	Code No.	Subject	GC/ SC	Credit	Total Hours
Three	General Paper-1	TH311	Basic of Tourism Research	GC	06	90
	General Paper-2	TH312	Basic of Tourism Management	GC	06	90
	General Paper-3	TH313	Travel Agency Management and Operations	GC	06	.90
	General Paper-4	TH314	Environmental Science	GC	06	90
	General Component Total					360

	Skill Paper-1	TH321	Monitoring Front Office Activities and Guest Experiences and	SC	05	Th. 45
			Manage Concierge Operations THC/N0116 & V3.0- Monitor Front Office Operations Module 1: Introduction to Hotel Industry and Duty Manager Module 2: Monitor Front Office Staff, Module 3: Ensure Effective Guest Experience Module 4: Monitor Front Office Activities		318	Pr. 60
	NE NOON		THC/N0140 & V2.0 – Manage Conclerge Operations Module 5: Monitor Concierge Budget Module 6: Perform Team Management for Concierge Department Module 7: Manage the Vendors Module 8: Manage Guest Service Activities	10-1		
S	kill Paper-2	TH322	Manage Operations & Financial and Administrative Aspects of Business and Ensure Effective Communication	SC	04	Th. 45
	S. Hervader, and a second and a	Mar Ly	THC/N1117 & V3.0 – Assist the management to manage financial and administrative aspects of business Module 9: Monitor Budget and Revenue Module 10: Manage Administrative Tasks THC/N9902 & V2.0 – Ensure Effective Communication and Service Standard at Work Place Module 11: Promote Effective Communication and Service Standard			
Ski	ll Paper-3	TH323	Maintain Organizational Confidentiality and Guest's Privacy, maintaining Health & Safety	SC	03	Th. 35
	instanti lens u lens is	one of the	THC/N9910 & V4.0 – Ensure to Maintain Organizational Confidentiality and Guest's Privacy Module 12: Organizational Confidentiality and Guest's privacy			Pr. 15
	Cilled V	es time -	THC/N9907 & V2.0 – Monitor and Maintain Health, Hyglene and Safety at Workplace Module 13: Monitor Health and Safety	1,318.5		

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24	fer.	Standard	(12) (3)		pope.
	PARTY CAR	DGT/VSQ/N0102 & v1.0: Employab Skills revision	ility		
Fourth	Skill Component Total-Semester III			12	230
rourth	OJT/INTERNSH	HP () and REPORT	SC	24	720
	SEMESTER - I	III and IV TOTAL (2nd Year)		60	1310

SEMESTER - V & VI (3rd Year)- Restaurant Manager (NSQF Level ' ... 5.5 from 2025)

E:G:	Paper	Code No.	Subject	GC/ SC	Credit	Total Hours
Fifth	General Paper-1	TH511	Travel Geography	GC	06	90
	General Paper-2	TH512		GC	06	90
	General Paper-3	TH513	Entrepreneurship in Tourism and Hospitality Industry	GC	06	90
	General Paper-4	TH514	Introduction to Tourism Marketing	GC	06	90
	3.30E mai	Genera	I Component Total		24	360
	Skill Paper-1	TH521	Maintain Organizational Confidentiality and Guest's Privacy, Effective Communication and Maintain Health, Hygiene	SC	02	Th. 30
	CANTAGES ATTENDED		THC/N9902 & V 2.0 – Ensure Effective Communication and Service Standard at Work Place Module 5: Promote Effective Communication and Service Standard THC/N9910 & V 4.0 – Ensure to			
	200 com (com (com (com (com (com (com (com	facilities ages	Maintain Organizational Confidentiality and Guest's Privacy Module 6: Organizational Confidentiality and Guest's privacy THC/N9907 & V 2.0 - Monitor and Maintain Health, Hygiene and Safety at Workplace			
	Skill Paper-2	o one, multi-	Module 7: Monitor Health and Safety Standard DGT/VSQ/N0103: Employability Skills revision			
	Skiii Faper-2	TH522	Manage Team, food outlet operations, business, staff, and	SC	03	Th. 45
	Page		<u> </u>			

		1 1 1 - 34	cost and banquet events			
			100 100 100 100			-
			THC/N0427 & 4.0- Build and		02	Pr. 60
			Manage Team			
			Module 4: Develop and Manage a			100
A	-10-1		Team Efficiently			
- 1			THC/N0325 & V 2.0 - Manage food			
	1		outlet operations			
ver to be a series of			Module 5: Ensure facility			
	1000		maintenance			
			Module 6: Manage food and			
			beverage operations			
Nagara da ser ser	- 1000		Module 7: Ensure effective guest	urba 9		1000
			service			1 3
	1		Service			
		*	TUC/NO221 P. V.2 O. Manago			
		•	THC/N0321 & V 3.0: Manage			
			business, staff, and cost Module 11: Develop and implement			14.14
			business strategies and manage the			
			staff			1.74
1	1		Module 12: Prepare budget and			
			control costs			
	1		THC/N0323 & V 3.0: Manage			
				*		
1	1					
1	- 1		banquet events			
	4		Module 14: Prepare for the event			
	4			J		
			Module 14: Prepare for the event	ø		
Skill Pa	aper-3	TH523	Module 14: Prepare for the event Module 15: Manage the event	SC	03	Th. 45
Skill Pa	aper-3	TH523	Module 14: Prepare for the event Module 15: Manage the event Manage Business resourcing,	SC	03	Th. 45
Skill Pa	aper-3	TH523	Module 14: Prepare for the event Module 15: Manage the event Manage Business resourcing, financial and administrative aspects	SC	03	Th. 45
Skill Pa	aper-3	TH523	Module 14: Prepare for the event Module 15: Manage the event Manage Business resourcing, financial and administrative aspects of business and food outlet	SC		
Skill Pa	aper-3	TH523	Module 14: Prepare for the event Module 15: Manage the event Manage Business resourcing, financial and administrative aspects of business and food outlet THC/N2709 & v 4.0— Develop	SC	03	
Skill Pa	aper-3	TH523	Module 14: Prepare for the event Module 15: Manage the event Manage Business resourcing, financial and administrative aspects of business and food outlet THC/N2709 & v 4.0— Develop Strategies to Operate Business	SC		
Skill Pa	aper-3	TH523	Module 14: Prepare for the event Module 15: Manage the event Manage Business resourcing, financial and administrative aspects of business and food outlet THC/N2709 & v 4.0- Develop Strategies to Operate Business Profitably	SC		
Skill Pa	aper-3	TH523	Module 14: Prepare for the event Module 15: Manage the event Manage Business resourcing, financial and administrative aspects of business and food outlet THC/N2709 & v 4.0— Develop Strategies to Operate Business Profitably Module 1: Introduction to the	SC		
Skill Pa	aper-3	TH523	Module 14: Prepare for the event Module 15: Manage the event Manage Business resourcing, financial and administrative aspects of business and food outlet THC/N2709 & v 4.0— Develop Strategies to Operate Business Profitably Module 1: Introduction to the Restaurant and Restaurant Manager	SC		
Skill Pa	aper-3	TH523	Module 14: Prepare for the event Module 15: Manage the event Manage Business resourcing, financial and administrative aspects of business and food outlet THC/N2709 & v 4.0- Develop Strategies to Operate Business Profitably Module 1: Introduction to the Restaurant and Restaurant Manager Module 2: Develop Strategies for	SC		
Skill Pa	aper-3	TH523	Module 14: Prepare for the event Module 15: Manage the event Manage Business resourcing, financial and administrative aspects of business and food outlet THC/N2709 & v 4.0— Develop Strategies to Operate Business Profitably Module 1: Introduction to the Restaurant and Restaurant Manager Module 2: Develop Strategies for effective operation of Business	SC		
Skill Pa	aper-3	TH523	Module 14: Prepare for the event Module 15: Manage the event Manage Business resourcing, financial and administrative aspects of business and food outlet THC/N2709 & v 4.0— Develop Strategies to Operate Business Profitably Module 1: Introduction to the Restaurant and Restaurant Manager Module 2: Develop Strategies for effective operation of Business THC/N2711 & v 4.0 — Manage	SC		
Skill Pa	aper-3	TH523	Module 14: Prepare for the event Module 15: Manage the event Manage Business resourcing, financial and administrative aspects of business and food outlet THC/N2709 & v 4.0- Develop Strategies to Operate Business Profitably Module 1: Introduction to the Restaurant and Restaurant Manager Module 2: Develop Strategies for effective operation of Business THC/N2711 & v 4.0 - Manage resourcing, financial and	SC		
Skill Pa	aper-3	TH523	Module 14: Prepare for the event Module 15: Manage the event Manage Business resourcing, financial and administrative aspects of business and food outlet THC/N2709 & v 4.0— Develop Strategies to Operate Business Profitably Module 1: Introduction to the Restaurant and Restaurant Manager Module 2: Develop Strategies for effective operation of Business THC/N2711 & v 4.0 — Manage	SC		
Skill Pa	aper-3	TH523	Module 14: Prepare for the event Module 15: Manage the event Manage Business resourcing, financial and administrative aspects of business and food outlet THC/N2709 & v 4.0— Develop Strategies to Operate Business Profitably Module 1: Introduction to the Restaurant and Restaurant Manager Module 2: Develop Strategies for effective operation of Business THC/N2711 & v 4.0 — Manage resourcing, financial and administrative aspects of the business	SC		
Skill Pa	aper-3	TH523	Module 14: Prepare for the event Module 15: Manage the event Manage Business resourcing, financial and administrative aspects of business and food outlet THC/N2709 & v 4.0— Develop Strategies to Operate Business Profitably Module 1: Introduction to the Restaurant and Restaurant Manager Module 2: Develop Strategies for effective operation of Business THC/N2711 & v 4.0 — Manage resourcing, financial and administrative aspects of the	SC		
Skill Pa	aper-3	TH523	Module 14: Prepare for the event Module 15: Manage the event Manage Business resourcing, financial and administrative aspects of business and food outlet THC/N2709 & v 4.0— Develop Strategies to Operate Business Profitably Module 1: Introduction to the Restaurant and Restaurant Manager Module 2: Develop Strategies for effective operation of Business THC/N2711 & v 4.0 — Manage resourcing, financial and administrative aspects of the business Module 3: Manage Financial and Administrative Activities	SC		
Skill Pa	aper-3	TH523	Module 14: Prepare for the event Module 15: Manage the event Manage Business resourcing, financial and administrative aspects of business and food outlet THC/N2709 & v 4.0— Develop Strategies to Operate Business Profitably Module 1: Introduction to the Restaurant and Restaurant Manager Module 2: Develop Strategies for effective operation of Business THC/N2711 & v 4.0 — Manage resourcing, financial and administrative aspects of the business Module 3: Manage Financial and Administrative Activities THC/N0326 & V 3.0 - Manage	SC		
Skill Pa	aper-3	TH523	Module 14: Prepare for the event Module 15: Manage the event Manage Business resourcing, financial and administrative aspects of business and food outlet THC/N2709 & v 4.0- Develop Strategies to Operate Business Profitably Module 1: Introduction to the Restaurant and Restaurant Manager Module 2: Develop Strategies for effective operation of Business THC/N2711 & v 4.0 - Manage resourcing, financial and administrative aspects of the business Module 3: Manage Financial and Administrative Activities THC/N0326 & V 3.0 - Manage human resource, financial and	SC		
Skill Pa	aper-3	TH523	Module 14: Prepare for the event Module 15: Manage the event Manage Business resourcing, financial and administrative aspects of business and food outlet THC/N2709 & v 4.0— Develop Strategies to Operate Business Profitably Module 1: Introduction to the Restaurant and Restaurant Manager Module 2: Develop Strategies for effective operation of Business THC/N2711 & v 4.0 — Manage resourcing, financial and administrative aspects of the business Module 3: Manage Financial and Administrative Activities THC/N0326 & V 3.0 - Manage	SC		Th. 45
Skill Pa	aper-3	TH523	Module 14: Prepare for the event Module 15: Manage the event Manage Business resourcing, financial and administrative aspects of business and food outlet THC/N2709 & v 4.0— Develop Strategies to Operate Business Profitably Module 1: Introduction to the Restaurant and Restaurant Manager Module 2: Develop Strategies for effective operation of Business THC/N2711 & v 4.0 — Manage resourcing, financial and administrative aspects of the business Module 3: Manage Financial and Administrative Activities THC/N0326 & V 3.0 - Manage human resource, financial and administrative operations at the	SC		

	Module 10: Manage administrative tasks	N 3= 1	
Sixth	Skill Component Total (Semester V)	12	240
-	OJT/INTERNSHIP () and REPORT SC	24	720
	SEMESTER - V and VI TOTAL (3rd Year)	60	1320

Note : In Skill Component the aggregate minimum of 60% marks are required to pass NSQF Level 4 to 7.

For detailed QP wise curriculum please download from the websites: - https://thsc.in/qp_hours/

Curriculum of Skill Component of Bachelor of Vocation (B.Voc.) in Retail Management (AY 2025-26)

The Skill Component shall include a mix of Theory, Practical and Internship.

The new Job roles in alignment to NSQF are enlisted below:

Semester	NSQF Level	Job Role (Qualification Pack)	Training Hours
I	4	Retail Sales Executive RAS/Q0109 V2.0	585
II	4.5	Retail Team Leader RAS/Q0105 V3.0	585
III & IV	5 .	Deputy Manager (Retail Store Department) RAS/Q0106 V3.0	1170
V &VI	5.5	Retail Store Manager RAS/Q0107 V3.0	1245

SEMESTER I - Retail Sales Executive (NSQF Level 4)

Semester	Paper	Code No.	Subject	GC/ SC	Credit	Total Hours
One	Paper-01 General RA112	RA111	Business Communication and Personality Development-L. Business Communication. Personality Development.	GC	06	90
\$30-yu D	General Paper-02	RA112	Fundamentals in Accounting and Technology (Computer Skills)-I. Fundamentals in Accounting. Fundamentals in Technology (Computer Skills).	GC	06	90
		· G	eneral Component Total		12	180
Skill RA121 Paper-01		RA121	Introduction of Retail store operation and Retail Sales Process RAS/N0126: To help customers choose the right products RAS/N0125: To demonstrate products to customers RAS/N0128: To maximise sales of goods & services RAS/N0129: To provide personalised sales & post-sales service support	SC Practical Retail Lab	02	Th 30

	All signs	ajila s	RAS/N0127: To provide specialist support to customers facilitating purchases RAS/N0114: To process credit applications for purchases			A
	Skill Paper-02	RA122	Cashier Services RAS/N0115: To process payments	SC	03	Th 45
	said 1		procedures for age-restricted products	Alan Medi San	01	Pr 30
			RAS/N0116: To process cash and credit transactions	100		7 3
	-		RAS/N0117: To process returned goods RAS/N0113: To process part exchange sale transactions			
			RAS/N0112: To process customer orders for goods	nice in a		
		4377.0	RAS/N0110: To service cash point / POS			
	Skill Paper-3	RA123	Post-Sales Services, Health and Safety at the Workplace	SC	03	Th 45
			RAS/N0133: To organize the delivery of reliable service			
			RAS/N0132: To resolve customer concerns RAS/N0135: To monitor and solve service concerns	Practical Retail Lab	01	Pr 30
fer (57)	(A)		RAS/N0136: To promote continuous improvement in service			
	500	¥ 12-	RAS/N0120: To help keep the store secure RAS/N0121: To Maintain Health and Safety DGT/VSQ/N0102: Employability skills	Maria		5 d
17,42	100 mm		Internship Project	SC	07	195
- //6			Skill Compon		18	405
300-25	Supplie.		SEMESTER - I		30	403

SEMESTER II - Team Leader (NSQF Level 4.5)

Semester	Paper	Code No.	Subject	GC/SC	Credit	Total
Two	General Paper-1	RA211	Business Communication and Personality Development-II.	GC	06	Hours 90
1 10	A Section 1	2 (4)-	Business Communication. Personality Development.			

STERES.	100	General Paper-2	RA212	Fundamentals in Accounting and Technology (Computer Skills)-II.	GC	06	90
			hija	Fundamentals in Accounting. Fundamentals in Technology (Computer Skills).		searli trodukti trodukti	-aX
			•	General Compo	nent Total	12	180
0.25 0.105 0.105		Skill Paper-1	RA221	Customer Service and Sales RAS/N0140 Establish and satisfy customer needs RAS/N0148 Maintain the availability of goods for sale to customers RAS/N0150 Monitor and solve customer service problems RAS/N0147 Process the sale of products	SC SC Practical Retail Lab	03	Th 45
		Skill	RA222		SC	04	Th 60
	100 (1)	Paper-2	RAZZZ	Work Management with AI tools and Employability Skills RAS/N0131 Allocate and check work in your team RAS/N0164: Utilize AI tools in Store Operations RAS/N0231: Deliver customer service in online mode DGT/VSQ/N0102: Employability Skills	SC Practical Retail Lab	01	Pr 30
	. SE	Skill Paper-3	RA223	Product Display, Visual Merchandising RAS/N0146 Organize the display of products at the store RAS/N0139 Plan visual merchandising	SC	02	Th 30
	Dore H	1,000,000 \$1	1	Internship Project	SC	07	210
143000	24			Skill Compon		18	405
				SEMESTER - I		30	585

SEMESTER - III Deputy Manager (Retail Store Department)

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Semester	Paper	Code No.	Subject	GC /SC	Credit	Total Hours
Three Departmental Manager	General Paper-1	RA311	Communicative English	GC	06	90
	General Paper-2	RA312	Stores Operation & Supply Chain Management	GC	06	90
			General Componer	nt Total	12	180
	Skill Paper-1	RA323	Retail Store Operations and Profitability Management. RAS/N0139: Plan visual merchandising RAS/N0151: Manage a budget RAS/N0166: Achieve Sales Goals	SC	05	Th 75
	Skill Paper-2	RA322	Customer Experience Management. RAS/N0140: Establish and satisfy customer needs RAS/N0167: Utilise AI for Optimized Management of Retail Departments	SC	05	Pr 75
111	85	les of	Internship Project	SC	04	120
			Skill Componen		16	330
		1 1577	SEMESTER - III T	OTAL	28	510

SEMESTER - IV Deputy Manager (Retail Store Department)

Semester	Paper	No.	Subject	GC/SC	Credit	Total Hours
Four Departmental Manager	General Paper-1	RA411	Environmental Science	GC	06	90
	General Paper-2	RA412		GC	06	90
		12	180			
	Skill Paper-1	RA324	General Compor Understanding Leadership. RAS/N0165: Execute Operational Plan RAS/N0142: Provide leadership for your team	SC	04	Th 60

Skill Paper-2	RA325	DGT/VSQ/N0102: Employability skills	SC	04	Th 60
	46		,	B.d.	
		Internship Project	SC	10	300
		Skill Compon	ent Total	20	480
		2ND YEAT	RTOTAL	60	1170

SEMESTER V - Store Manager

Semester	Paper	Code No.	Subject	GC/SC	Credit	Total Hours
Five	General Paper-1	RA511	Marketing Management	GC	06	90
	General Paper-2	RA512	Business Statistics	GC	06	90
	General Component Total				12	180
	Skill Paper-1	RA521	Retail Store Operations and	SC Th	04	Th 60
	ASC Same of the		Sales.			
			RAS/N0152- Optimize inventory			1 4 6 6
10	36		to ensure maximum availability	1		
		and the same	of stocks and minimized losses			
	V005/08/0	A Comment	RAS/N0153- Implement			
	2 1	rieman ster	standard operating procedures,	1		Taylor
20			processes and policies of the			
	f- sah	gratibut. 2	store while ensuring timely and	Pr	02	Pr 60
	where	First Dies,	accurate reporting			177
		W	RAS/N0154- Manage sales and			120
	stomatel	e suit	service delivery to increase store			100
1		N SIZEPIK ID	profitability			1
	Maria Maria Maria	A CONTRACTOR	RAS/N0163: Use Artificial			
	The second second	- Dictor	Intelligence (AI) tools to optimize			
		#1181E	store operations			
	Skill Paper-2	RA522	Process compliance, safety and	SC	04	Th 60
	Total Conservation of the	Bale.	security.			1
A. Taranga			RAS/N0155- Check and confirm	for the sales		
		1,441	adherence to visual			
	TATE STREET		merchandising plans	La la La Carte		
			RAS/N0156- Manage overall			
			safety, security and hygiene of	1 110		

in New York		the store RAS/N0162: Monitor and analyse store performance data			
· · · · · · · · · · · · · · · · · · ·		Internship Project	SC	08	240
	Skill Component Total			18	420
1819 1	SEMESTER - V TOTAL				600

SEMESTER VI - Store Manager

Semester	Paper	Code No.	Subject data	GC/S C	Credit	Total Hours
Six	General Paper-1	RA611	Ethics and Corporate Social Responsibility.	GC	06	90
	General Paper-2	RA612	Retail Environment	GC	06	90
	General Component Total					180
	Skill Paper-1	RA524	Store Management & market study.	SC Th.	05	Th 75
	yroi as uni	wang.	RAS/N0157- Implement promotions and special events at the store	Pr.	02	Pr 60
	ridetaka wanakis wanter wan ka	Steamer Steame	RAS/N0158: Manage human resources at the store through manpower planning, recruitment, training and performance management RAS/N0159- Conduct price			
	last the		benchmarking and market study of competition	7		
	enošą sasa. Nakabajo	DED 1	RAS/N0161: To ensure sustainable practices in all process and procedures while managing a Retail Store DGT/VSQ/N0103: Employability skills	1741		
	7	ALC: HEISEL	Internship Project	SC	11	330
	Skill Component Total				18	465
	44	for stemp of	SEMESTER - VI	TOTAL	30	645
	3RDYEAR TOTAL			60	1245	

Note: In Skill Component the aggregate minimum of 45% marks are required to pass NSQF Level 4 and 5 and 50% marks for Level 6 and 7 respectively.

For detailed OP wise curriculum please download from the websites : https://rasci.in/National-Occupational-Standards.php